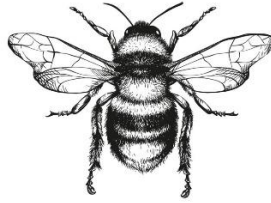


Be a part of the HIVE at Mary's Land Farm!



Gathered Gifts & Unique Home Decor
presented by

Honeybee Home

Honeybee Home is an orchestrated group of community vendors who create, find, and design beautiful gifts and home decor. We are a vetted group of artists, antiquers, designers, and lovers of the unique. Our aim is to create one-of-a-kind products and decor that excite and inspire.

Once a season, our hive comes together to present our wares in an over-the-top 2-day indoor/outdoor retail celebration with live music, food trucks, and of course amazing stuff! We decorate the enclosed pavilion at Mary's Land Farm to the nine, and lay it all down for our customers. Additional individual vendor tents surround the pavilion and offer 1 and 2 day options (see "temporary application" link on our website). Be sure not to miss the design event of the season on this 160-acre working farm in the heart of Howard County!

Show Dates

SPRING: May 30-31, 2020)

TIME: Sat & Sun 10am-5pm

LOCATION: Mary's Land Farm: 4979 Sheppard Ln., Ellicott City, MD 21042

SPACE: 10'x 10' space within 6,400 ft² fully enclosed weather-proof pavilion, locked each night (The pavilion is the building on the right in the photo below)

SET-UP: Thursday & Friday before event date, 10am-5pm / Saturday, 8-9:30am
(Restocking permitted an hour before the start of each show day)

Fee: \$50/space per day.

(+\$25 flat fee for electricity, regardless of number of spaces rented. Limited number of spaces have electricity)

410-991-5977 Honeybee Home Design phone

THE VENUE:

Mary's Land Farm is a 160-acre balanced ecosystem of perennial plants and pasture. Free range ducks, cattle and goats happily graze the grasses in the fields, and the rolling hills and mature trees beckon the visitor to give pause and stay a while. In addition to selling the products they cultivate, the farm also serves as a bed and breakfast and wedding venue.



SET UP:

Set up will be inside the pavilion. This is a fully enclosed pavilion with electricity and a cement floor. It is completely weatherproof with walls that can be moved up and down to let in light/air and locked at night. No need to bring a tent or worry about the elements! Your set-up space will be clearly marked for you in chalk on the pavilion grounds. Vendors are responsible for their own set up, staffing, tables, chairs, display pieces etc. Visit Honeybee Home's website for more information on the tag sale and additional photos. www.honeybee-home.com



Fully enclosed lockable, weatherproof pavilion



Cement floor with access to electricity

DURING THE SALE:

We will have a team of haulers to help carry and load furniture for customers. As time allows, they may be available to bring items from your vehicles for restocking. If you use their help, *be sure to tip them.* Vendors are advised to use receipts, bags, etc. to show that their items have been paid for.

INTRA-DEALER SHOPPING:

You are welcome to shop and trade among each other during set-up and after the sale. However, during sale hours, while customers are here, please be discreet about this.

THE WAY IT WORKS:

All of your sales are your own responsibility, including wrapping items and any sales tax remittance. Be sure to provide some proof of purchase for your customers, such as bags, receipts, SOLD stickers, etc. Customers must make arrangements to remove items directly from you. *There will not be a holding area available.*

Mary's Land Farm will be open during the entire event for customers to walk the grounds and enjoy free-range ducks, cattle, and other natural elements. The Farm's welcome center will be selling farm fresh eggs, meat, ice cream, and the full line of Secolari olive oils.

Toilet facilities are port-a-potties located outside of the pavilion on the NW side. A handicap bathroom is located at the bed and breakfast.

Food will be available on the premises in the form of food trucks.

PARKING:

All vendor vehicles must be off the pavilion grounds/customer parking lot at least 30 minutes prior to opening. Vendor parking is in the field parking area, furthest from the entrance. Vendors are not permitted to park in the paved customer parking area adjacent to the pavilion (this is reserved for handicap parking and loading). Vendor overnight trailer parking is available upon request at the farm at no additional fee.

BREAK DOWN:

Vendors are not permitted to break down / pack up their booth before the end of the show. Vendors must be off the premises by 7pm Sunday. However, vendors have the option of returning the Monday directly following the event from 10am-5pm to finish loading. All items must be removed from Mary's Land Farm by Monday at 5pm. Vendors are responsible for removing all trash, display items, merchandise and any other show materials upon leaving the leased premises. The leased premises must be cleaned and returned to the condition that it was found upon arrival.

This is a Rain or shine event! *Vendors: Please keep the above pages for your records (you only need to submit 2 pages along with your check to apply for the show: the vendor application page and signed vendor agreement page).*

PAVILION APPLICATION

(Vendor agrees to sell all 2 days of show)

Market you're applying for SPRING (May 30-31, 2020)

Number of 10'x10' pavilion spaces requesting: _____

(\$100 for 1 space for the 2-day show. You may rent more than 1 space)\$_____

Special requests (i.e.: wall, corner, particular neighbor) _____

If you are interested in a particular booth number in the pavilion, please list your top 3 choices and we will do our best to accommodate you. Likewise, if you require a particular size or shape booth, let us know! _____

Requesting electricity? (+\$25 flat fee, regardless of number of spaces renting)\$_____

Total Remittance \$_____

Business Name:

Contact Name:

Email:

Mailing Address:

Cell#:

Website:

Instagram site:

Facebook site:

Blog site:

Description of your wares and your style: _____

To promote a friendly and helpful atmosphere at the show, all of your helpers must wear name badges, which we will provide. Please list the names of your helpers:

Please include at least 5 representative pictures of what you sell and your display.

Email photos to thehoneybeehome@yahoo.com. These images will also be used in show promotion. Keep in mind that we are looking for unique items displayed in inspiring ways!

The main draw of our event is *vintage* and *handmade*. Please keep mass-produced and reproduced items to a minimum (less than 20%). Mass-produced and/or reproduced items cannot be the focus of your booth, but rather accents (which may also be for sale). If any vendor does not follow these stipulations, they will be asked to remove erroneous products from their booth or instructed to leave the show. Please note that we do not accept applications from multi-level marketing or direct sales vendors such as Pampered Chef, Lularoe, Origami Owl, etc.

Payment must be included with application. You may send payment electronically via PayPal to thehoneybeehome@yahoo.com. Please use “friends and family” to send money through PayPal to avoid fees. If you do not know how to do this, please opt to mail a check. There will be a \$40 charge for any returned check. You may complete the “editable” application on our website and email it to us at the email above, or print and mail it. Regardless, your application is not complete unless we have your application, signed vendor agreement & check made payable to:

**Honeybee Home
2935 Timber Trails Ct.
Ellicott City, MD 21042**

Cancellation Policy: A minimum cancellation charge of \$50 applies to all cancellations. Please understand that refunds will not be given for cancellations after spaces are confirmed.

Please contact us with any questions.

Katy Miller

410-991-5977

thehoneybeehome@yahoo.com

APPLICATION SCHEDULE:

Applications are reviewed and vetted by our team. Applicants will be notified of acceptance or denial according to the application schedule below. We have the right to deny applicants without explanation. If your application is not accepted, your un-cashed check will be returned to you.

Spring Hive Market	May 30 & 31, 2020
Application deadline:	May 8
Acceptances announced:	May 15
Space confirmed	May 22
Space map available	May 25

VENDOR AGREEMENT

Show Integrity:

I agree that the majority of products that I will be selling (at least 80%) at The HIVE Market will be *vintage* and/or *handmade*. I understand that mass-produced and/or reproduced items cannot be the focus of my booth, but rather accents (which may also be for sale) and understand that if I do not follow these stipulations, I will be asked to remove erroneous products from my booth or instructed to leave the show.

Insurance:

Vendors must have adequate business insurance to guard against loss or damage. Mary's Land Farm and Honeybee Home shall carry liability insurance to cover its responsibility in connection with the event.

Photos:

By signing below, I hereby grant permission to Honeybee Home to use the photos I submitted as part of my application in publications, news releases, online, and in other communications for the purpose of promoting The Hive Market. I also permit Honeybee Home to use any photos/video taken of me or my product to promote future shows. I acknowledge that Honeybee Home has permission to use these photos/videos without reimbursement to myself.

Compliance with Laws:

Vendors handle their own transactions, sales tax remittance, etc. All permits, licenses and inspections required by State and County agencies are the responsibility of the vendor who will supply proof of compliance and satisfactory completion of any and all inspections. The vendor covenants to comply with any and all laws and regulations of the Federal, State, and Local Government which may be applicable to the Leased Premises. The Vendor shall pay all costs, claims, fines, and damages that may arise out of the failure of the Vendor to comply with this section and those below.

Liability:

The vendor acknowledges that Mary's Land Farm and Honeybee Home will not be held liable for any loss or damage to their furnishings or other property. The vendor agrees that they will indemnify and hold and save Mary's Land Farm and Honeybee Home and its members, agents, volunteers, guests and participants harmless of, from and against all suits, loss, cost, liability, claims, demands, actions and judgments of every kind and character by reason of any breach, violation of non-performance of any term, provision, covenant, or condition of this Agreement on the part of the Vendor. Such indemnification of Mary's Land Farm and Honeybee Home and its members, agents, volunteers, guests and participants by the Vendor shall be effective without regard to whether such damage or injury may result in whole or in part from the negligence of Mary's Land Farm, Honeybee Home, or its members, agents, volunteers, guests and participants.

By signing below, I understand and agree to the above terms.

Vendor Signature _____ Date _____